Vendor: HP

Exam Code: HP3-L07

Exam Name: Selling HP Storage P4000 Solutions

Version: DEMO

1. DRAG DROP
Match each key feature of the HP P4000 LeftHand SAN with its description.

Description

place here	Grow storage performance and capacity online
place here	High availability beyond the box
place here	Disaster recovery capability
place here	Rapid protection and recovery
place here	Efficient capacity management

| Snapshots | Remote Copy | Network RAID | Thin Provisioning | Storage Clustering |

Answer:

Description

Storage Clustering	Grow storage performance and capacity online
Network RAID	High availability beyond the box
Remote Copy	Disaster recovery capability
Snapshots	Rapid protection and recovery
Thin Provisioning	Efficient capacity management

| Snapshots | Remote Copy | Network RAID | Thin Provisioning | Storage Clustering |

2.Which customer situation would indicate an HP P4000 LeftHand SAN storage opportunity.?
A. a customer who is trying to solve the problem of significant amounts of unstructured data
B. a large customer with mainframe attached storage
C. a server virtualization customer who wants to consolidate multiple applications and workloads onto shared, highly available storage
D. a customer who has several external arrays that they want to virtualize

Answer:C

3.A customer looking for which solution would be a good prospect for an HP P4000 LeftHand SAN?
A. mainframe attach storage
B. iSCSI SAN for server or client virtualization
C. NAS based file storage
D. disk to disk backup storage
Answer:B