Vendor: HP

Exam Code: HP2-Z15

Exam Name: Selling HP E-Series Networking Products

Version: DEMO

1.What is the fastest Gigabit Ethernet available?
A. 1 Gb
B. 5 Gb
C. 10 Gb
D. 20 Gb
Answer: C

2.What is the definition of a network?
A. a group of two or more computer systems linked together
B. a group of three or more computer systems linked together
C. a group of four or more computer systems linked together
D. a group of five or more computer systems linked together
Answer: A

3.Which device provides dedicated bandwidth to every connected workstation but is only capable of forwarding data within the VLAN in which the traffic originates?
A. router
B. Layer 2 switch
C. Layer 3 switch
D. hub
Answer: B

4.A company's private network is divide din to several subnet s. Which devices can all owtraffict flow between the subnets? (Select two.)
A. router
B. hub
C. standalone access point
D. Layer 2 switch
E. Layer 3 switch
Answer: A,E

5.Which information does a Layer 2 switch use to determine the correct port on which to forward traffic?
A. destination IP address
B. source IP address
C. destination MAC address
D. source MAC address
Answer: C

6.Which type of network architecture conforms to user, application, and organizational needs, allowing customers to maximize network productivity and reduce complexity?
A. unified network
B. secure mobility network
C. open network

D. adaptive network

Answer: D

7.Which two elements of the HP Networking strategy help to lower customer TCO?
(Select two.)

A. converged functionality

B. robust security solutions

C. advanced technology development

D. unified wired/wireless access

E. layer 3 switch support

Answer: A,D

8.You must approach an enterprise customer with a history of deploying single-vendor
solutions and a preference for a unified approach with a single operating system. Which
product line should you use as your lead?

A. V series

B. S series

C. E series

D. A series

Answer: D

9.Which product line should you use for your lead when engaging a customer who likes
the appeal of a lifetime warranty?

A. S series

B. V series

C. A series

D. E series

Answer: D

10.What are some of the benefits that a customer gains from a network that is unified from
the core to the access layer with the ProVision ASIC family?

A. managed infrastructure, unified management, and unified support

B. unified infrastructure, unified management, and enterprise support

C. unified infrastructure, unified routing, and unified support

D. unified infrastructure, unified management, and unified support

Answer: D

11.Which HP E-Series switches require the customer to purchase a separate power
supply?

A. all modular switches

B. all E8200 zl or E5400 zl switches

C. all E8200 zl or E5400 zl switches sold without bundled modules

D. all switches that support PoE

Answer: C

12.Which HP Networking product line features smart-managed switches?
A. A series
B. E series
C. V series
D. S series Answer: C

13.If you select a fiber optic cable for the transmission medium, you must consider the mode for the fiber cable. Fiber optic cables can be divided into two broad categories. What are they?
A. trimode and singlemode
B. quadmode and singlemode
C. automode and singlemode
D. multimode and singlemode
Answer: D

14.HP offers two form factors for its switches. What are they?
A. fixed hub and modular
B. fixed port and modular
C. fixed port and modem
D. free port and modular
Answer: B

15.Which type of HP E-Series switches includes all of the features necessary for an access-layer switch in an Adaptive Network, including Layer 2 switch, dynamic routing, convergence, management, and security?
A. Layer 2 managed switches
B. ProVision ASIC switches
C. Lite Layer 3 switches
D. web-managed switches
Answer: B