



Vendor: HP

Exam Code: HP2-Q06

Exam Name: Selling HP BCS Solutions

Version: DEMO

QUESTION 1

According to estimates from the U. S Bureau of Labor, what percentages of companies that suffer a significant data loss are out of business within five years?

- A. 63%
- B. 73%
- C. 83%
- D. 93%

Answer: B

QUESTION 2

HP claims that as a result of the developments outlined in HP Project Odyssey, system reliability will increase 68x. Against what was the comparison?

- A. the HP DL980 server
- B. a mainstream competitor's system
- C. the previous generation of Integrity server
- D. the previous generation of Superdome

Answer: C

QUESTION 3

Up to what percentage can customers expect to reduce total cost of ownership (TCO) by using HP CloudSystem Matrix for HP-UX?

- A. 26%
- B. 36%
- C. 46%
- D. 6%

Answer: A

QUESTION 4

Your customer's IT department is upgrading from a sole "supplier" or builder of services. What is the next generation IT department expected to deliver?

- A. IT will continue to develop new applications in-house to meet business needs.
- B. IT will become the builder AND the broker of IT services.
- C. IT will be outsourced to public and private cloud providers.
- D. IT will determine the business and IT Strategy and take greater control of budgets.

Answer: A

QUESTION 5

Which HP Storage platform is recommended for the Medium Matrix Starter Kit with HP 8L970 i2 Blades?

- A. P4000 Lefthand

- B. P6000 EVA
- C. P9500 XP
- D. 3PAR F Series

Answer: B

QUESTION 6

How long does it take to provision a new service in an HP Mission Critical Converged Infrastructure?

- A. less than two hours
- B. less than one day
- C. less than two days
- D. less than five days

Answer: C