

Vendor: HP

Exam Code: HP2-E47

**Exam Name:** Selling HP Value Services Portfolio

Version: DEMO

- 1. How can HP Technology Services help customers optimize their IT infrastructure?
- A. by implementing Factory Express Services
- B. by rationalizing hardware and software support
- C. by diversifying IT operations
- D. by providing Performance Engineering Services

Answer: A

- 2. What does HP Insight Remote Support services provide to customers.?
- A. insight into the integration of their business processes
- B. 24 x 7 remote system monitoring and fast accurate problem solving
- C. flexible portfolio of support options
- D. remote, off-site repair and fast accurate network use assessments

Answer: B

- 3. How can HP Technology Services help your customers meet their business challenges?
- A. by helping companies outsource their IT operations
- B. by enabling processes that shorten time-to-market
- C. by helping IT departments obtain the highest performing hardware
- D. by enabling the introduction of new networking hardware

Answer: C