



Vendor: IIBA

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Business Analysis Designation

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QUESTION NO: 1

A business analyst in her organization has identified all of the terminology of the solution, the acronyms the organization will use, and the nomenclature of her department where the endeavor will take place. Where should all of this information actually be stored?

- A. WBS
- B. Terminology register
- C. Data dictionary
- D. Business analysis register

Answer: A

QUESTION NO: 2

You are the business analyst for your organization and you're performing the solution assessment process. When you assess a solution, what are you actually looking for?

- A. To determine the quality of the proposed solution to the stakeholder requirements
- B. To determine the value of the proposed solution to the stakeholder requirements
- C. To determine the cost of the proposed solution to the stakeholder requirements
- D. To determine the accuracy of the proposed solution to the stakeholder requirements

Answer: D

QUESTION NO: 3

Sam is preparing for the task of prioritizing requirements and he'll need five inputs to accomplish the task. Which one of the following is not an input that Sam will use to prioritize requirements?

- A. Risk analysis
- B. Requirements management plan
- C. Business need
- D. Business case

Answer: A

QUESTION NO: 4

A business analyst has just hosted a brainstorming session that has generated 57 ideas for a solution. What should the business analyst do with the ideas now?

- A. Research each idea for time and cost.
- B. Record the ideas as requirements.
- C. Discuss each idea with the project manager.
- D. Rate the ideas.

Answer: D

QUESTION NO: 5

All of the following are documented approaches to business analysis work except for which one?

- A. Waterfall approach
- B. Six Sigma
- C. Deming's Quality Circle
- D. Lean

Answer: C

QUESTION NO: 6

According to 'A Guide to the Business Analysis Body of Knowledge', when should the business analyst and an organization actually start requirements allocation?

- A. As soon as a budget has been created
- B. After approval of the requirements
- C. After the project charter
- D. As soon as the solution approach is determined

Answer: D

QUESTION NO: 7

You are a business analyst in an organization that has recently embraced business analysis as part of its initiative for new projects. In this organization, there is not an organizational standard for tailoring business analysis duties and expectations. Which one of the following best describes the action that you should take to begin business analysis?

- A. Take charge and begin the business analysis activities, but document your approach to serve as a template for future business analysis initiatives.
- B. Work with the appropriate stakeholders to determine how the business analysis work should be completed.
- C. Define the organizational standard first.
- D. Create a business case for the need for organizational standards for business analysis.

Answer: B

QUESTION NO: 8

An organization has invested \$750,000 into a technology to help secure, automate, and communicate customer ordering. The solution has worked well for the past six months, but a newer technology has been developed that surpasses the abilities of the current solution and solves many defects and issues the company has with the existing solution. Purchasing the newer solution, however, means that the company will have to discard the solution that's only been in

place for the past six months. What term can be assigned to the monies already implemented into the existing solution?

- A. Cost of nonconformance
- B. Sunk costs
- C. Opportunity cost
- D. Cost-benefits

Answer: B

QUESTION NO: 9

As a business analyst, you'll need to recognize the methods that are appropriate for recording and documenting the results of elicitation activities. Which one of the following cannot be considered as a valid method for documenting elicitation?

- A. Audio recordings
- B. Written documentation describing the outcome of the event
- C. Voice mails
- D. Whiteboards

Answer: C

QUESTION NO: 10

Which approach is best to take when a business analyst is assessing the solution options for a business need when there are relatively few criteria involved?

- A. Focus on the differences of the solutions.
- B. Focus on the life cycle costs of the solutions.
- C. Focus on the implementation cost of the solutions.
- D. Focus on the commonalities of the solutions.

Answer: A