apply.

A. It is the oldest Programming language
B. It runs in the client's web browser
C. It runs natively on SI'DC Servers
D. It is much faster than other languages

Correct Answer: CD

QUESTION 157
What is the maximum number of objects that can be associated in a custom report type?

A. 1
B. 2
C. 3
D. 4
E. You can't create custom report types for multiple objects

Correct Answer: D
Explanation:
You can add up to four objects to a custom report type.
However, some of the object combinations you choose may not be able to reach that limit.

QUESTION 158
What is the maximum number of users that can be tracked in the persistent debug log?

A. 5
B. 10
C. 15
D. 20
Correct Answer: D
Explanation:
Debug log is an organization-wide persistent log. It can store debug log for transactions performed by specific users.
Logs for up to 20 users can be persisted.
Debug Log is available via the Monitoring menu.

QUESTION 159
What is the number one predictor of successful change management?

A. Cleansed Data
B. Correct License selection
C. Executive Sponsorship
D. Defined Sales Process

Correct Answer: C
Explanation:
Executive Sponsorship

QUESTION 160
What is the one-stop-shop for information about a new release?

A.   Gartner News Source
B.   Forbes Innovation Magazine
C.   Salesforce.com community
D.   Partner Portal

Correct Answer: C

QUESTION 161
CORRECT TEXT
What is the reason you should do discovery in your data management process?

Correct Answer:
You need to analyze the data to find out what information needs to be cleansed and how the data is to be structured. This helps to define the reports and dashboards that will support the business processes you seek to manage.

QUESTION 162
CORRECT TEXT
What is the save order of processes?

Correct Answer:
1. System validation rules
2. All Apex 'before' triggers.
3. Custom validation rules
4. All Apex 'after' triggers
5. Assignment rules (Leads and Cases only)
6. Auto-response rules (Leads and Cases only)
7. Workflow rules
8. Escalation rules (Cases only)
9. Parent Roll-up Summary Fields (which triggers all of the above on the parent object)

QUESTION 163
What is the total number of personal tags allowed per user?

A.   100
B.   200
C.   300
D.   400
E.   500
F.   Unlimited

Correct Answer: E

QUESTION 164
CORRECT TEXT
What may be the impact of selecting the "next value" in the pick list during a work flow field update?

Correct Answer:
If you sort rallies alphabetically, the values above or below may be different for users in other

languages and cause a different, undesirable result.

QUESTION 165
What objects will auto-complete? Select all that apply.

A. Account
B. Contact
C. User
D. Custom object look ups

Correct Answer: ABCD

QUESTION 166
CORRECT TEXT
What permissions arc needed to install Forcc.com Connect for MS Office?

Correct Answer:
On the profile:
1. Connect for Office: "On, updates w/o alerts" for all clients
2. Connect for MS Outlook:"On, updates w/o alerts"

QUESTION 167
What programming skill sets are required to implement Apex triggers? Select all that apply.

A. AJAX
B. Object-oriented programmer
C. HTML

Correct Answer: BC
Explanation:
AJAX is required knowledge for SControls, not APEX.

QUESTION 168
CORRECT TEXT
What sales force labs dashboards are available for free on App Exchange?

Correct Answer:
1. Leads and Opportunity Dashboards
2. Sales Activity Dashboards
3. PRM Channel Sales
4. Services and Support
5. Marketing Target Dashboards
6. Marketing Metrics Dashboards
7. Sales KPI Dashboards

QUESTION 169
CORRECT TEXT
What services arc included in DaaS?

Correct Answer:

1. Force com metadata API
2. Force com IDE
3. Force com Sandbox
4. Force com code share

QUESTION 170
CORRECT TEXT
What skill set is required to work with outbound messages?

Correct Answer:
Programmatic skill set working with programming languages such as C# or Java are similar.

QUESTION 171
What triggers the Big Deal alert? Select all that apply.

A. Opportunity Amount
B. Closing Date
C. Sales process stage
D. Probability Threshold

Correct Answer: AD

QUESTION 172
What type of report drives the User Login dashboard component?

A. Chatter adoption
B. User profile report
C. Admin Login report
D. This component does not exist for security purposes

Correct Answer: C

QUESTION 173
What user permissions are needed to add content? Select all that apply.

A. Marketing user
B. Manage Workspace
C. Delegated Administration
D. Add Content

Correct Answer: BD

QUESTION 174
When creating a report based on a Report Type that is a custom object, what happens if you later delete the custom object?

A. The report type remains
B. The report type is deleted
C. The report type and all related reports are deleted
D. The report type is deleted but all existing reports remain

Correct Answer: C
Explanation:
When you delete a custom report type, any reports based of fit will also be deleted. Furthermore, any dashboard components created from a report based off of a deleted custom report type display an error message when viewed.

QUESTION 175
When does knowledge of Apex code become necessary to create a Visual Force page?

A. When creating custom page layouts
B. When creating a master roll-up summary
C. When a custom controller is required
D. It is always necessary to use Apex code with VF

Correct Answer: C

QUESTION 176
When is it appropriate to use packaging vs the metadata API?

A. When moving an entire app from one environment to another
B. If you have made changes to an apex change App
C. If you share an app in a more casual setting

Correct Answer: ABC

QUESTION 177
CORRECT TEXT
When locking users out of the system for maintenance, what is a key tiling to remember?

Correct Answer:
Make sure that the Sys Admin Profile is excluded from the Lock-Out period otherwise they will also be locked out.

QUESTION 178
When should Apex not be used? Select all that apply.

A. When adding visual elements to the UI
B. When adding business logic that only applies when accessing data through the UI
C. When you want to process multiple records at the same time
D. When you add functionality lo an S-Control or composite app to process one record at a time.
E. If you want to integrate with a third party system that does not support web services.

Correct Answer: ABDE

QUESTION 179
CORRECT TEXT
When should you consider Opportunity Big Deal Alerts?

Correct Answer: