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QUESTION 696

CORRECT TEXT

Fill in the blank.

Salesforce.com processes any rules in what order?

Correct Answer: See the answer below

Explanation:

1. Validation rules
2. Assignment rules
3. Auto-response rules
4. Workflow rules (with immediate actions)
5. Escalation rules

QUESTION 697

There are no exceptions to the role heirarchy based sharing?

- A. True
- B. False

Correct Answer: B

QUESTION 698

CORRECT TEXT

Fill in the blank.

Who can delete records?

Correct Answer: See the answer below

Explanation:

The ability to delete individual records is controlled by administrators, the record owner, users in a role hierarchy above the record owner, and any user that has been granted "Full Access."

QUESTION 699

CORRECT TEXT

Fill in the blank.

Where do Chatter Feeds Display?

Correct Answer: See the answer below

Explanation:

On the Home tab, where you can see your updates, status updates of people you follow, and updates to records you follow and groups you're a member of:

On profiles, where you can see updates made by the person whose profile you're viewing

On records, where you can see updates to the record you're viewing

On Chatter groups, where you can see updates to the group you're viewing

QUESTION 700

CORRECT TEXT

Fill in the blank.

What are Chatter Groups?

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Correct Answer: See the answer below

Explanation:

Chatter groups let you share information with specific people. For example, if you're working on a project and want to share information only with your team members, you can create a Chatter group for your team.

Chatter groups include a list of members, a Chatter feed, and a photo. You can create the following types of Chatter groups:

Public: Anyone can see the group's updates, but only members can post updates. Anyone can join a public group.

Private: Only members can see and post updates. The group's owner or managers must add members.

QUESTION 701

You can enable Chatter in your organization without updating to the new look and feel?

- A. True
- B. False

Correct Answer: B

QUESTION 702

CORRECT TEXT

Fill in the blank.

What happens if chatter is enabled in an org with 15 or fewer users?

Correct Answer: See the answer below

Explanation:

All users automatically follow each other.

QUESTION 703

Chatter is not available for Mobile Users?

- A. True
- B. False

Correct Answer: B

QUESTION 704

CORRECT TEXT

Fill in the blank.

Which fields cannot be followed in Chatter?

Correct Answer: See the answer below

Explanation:

Auto-number, formula, and roll-up summary fields

Encrypted and read-only system fields

The Expected Revenue field on opportunities

QUESTION 705

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CORRECT TEXT

Fill in the blank.

What is the Cloud Scheduler?

Correct Answer: See the answer below

Explanation:

Cloud Scheduler allows you to request meetings with your customers, and have your customers select when they can meet before you confirm the meeting.

QUESTION 706

CORRECT TEXT

Fill in the blank.

How does Cloud Scheduler Work?

Correct Answer: See the answer below

Explanation:

When you use Cloud Scheduler to request a meeting, Salesforce.com creates a unique Web page for your meeting that displays the proposed meeting times. When invitees visit the page, they select the times that work for them, and send you a reply. Salesforce.com tracks all the responses so you can pick the best time to meet when you confirm the meeting.

QUESTION 707

You can use cloud scheduler to send meeting invites to contacts or leads or person accounts you don't have visibility to.

- A. True
- B. False

Correct Answer: B

QUESTION 708

How many people can you send an invite to at a time using Cloud Scheduler?

- A. You can invite up to 50 people to a meeting.
- B. You can invite up to 20 people to a meeting.
- C. You can invite up to 25 people to a meeting.
- D. You can invite up to 55 people to a meeting.

Correct Answer: A

QUESTION 709

Which object cannot use sharing rules to manage access?

- A. Custom object
- B. Standard object
- C. Child to a parent object
- D. Managed Package

Correct Answer: D

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QUESTION 710

What is the process to create a custom app?

- A. Create new App, select logo, assign profile
- B. Create new object, select logo, create profile

Correct Answer: A

QUESTION 711

Which is true about Storage Limits?

- A. Salesforce will allow a user to enter data up to 5% over capacity,
- B. Salesforce will not allow user to upload data
- C. Document tabs count against overall storage

Correct Answer: B

QUESTION 712

Which permission allows a user to create a new solution?

- A. Edit
- B. Read
- C. Create
- D. Delete

Correct Answer: C

QUESTION 713

If you delete a case, which two also get deleted?

- A. Account
- B. Solution
- C. Event
- D. Attachments

Correct Answer: CD

QUESTION 714

When a user refreshes a dashboard, who does the dashboard get refreshed for?

- A. The user and all those who have access to the dashboard
- B. Only the user who refreshed the dashboard.
- C. The running user only
- D. The administrator.

Correct Answer: A

QUESTION 715

Report charting is only available for:

- A. Summary and Matrix reports

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- B. Tabular and Summary Reports
- C. Tabular and Matrix reports.
- D. Tabular, Summary and Matrix Reports

Correct Answer: A

QUESTION 716

Which information not captured on user record in Salesforce?

- A. Locale
- B. Hire date
- C. Employee number
- D. Delegated approval

Correct Answer: B

QUESTION 717

Create ads that display on search engines is possible in Salesforce using:

- A. MSN
- B. Yahoo
- C. AOL
- D. Google

Correct Answer: D

QUESTION 718

How many Editions are there in Salesforce.com

- A. 2
- B. 3
- C. 4
- D. 5

Correct Answer: D

QUESTION 719

Which of them is not a Standard Business Object?

- A. Accounts
- B. Contacts
- C. Ideas
- D. Leads

Correct Answer: C

QUESTION 720

It is only necessary for Identity Confirmation if IP address is unknown and browser cookie does not exist:

- A. True
- B. False