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QUESTION 617

What is required to create a new user?

- A. Unique Username in email format.
- B. Locale Settings
- C. Profile - Standard or Custom
- D. Role

Correct Answer: ABCD

QUESTION 618

A company has a custom field "Hours Worked" and the sys admin is tasked to create a validation rule so that field will not accept a negative value

- A. Hours_Worked != 0
- B. NOT (Hours_Worked < 0)
- C. Hours_Worked__C <> 0
- D. Hours_Worked < 0
- E. NOT (Hours_Worked__C > 0)
- F. Hours_Worked__C < 0

Correct Answer: D

QUESTION 619

What are the Org Wide Default permission options?

- A. Public, Read, Write (Transfer on Leads/Cases)
- B. Public Read, Write
- C. Public Read Only
- D. Private
- E. Controlled by Parent (on Master-Detail Relationships).

Correct Answer: ABCDE

QUESTION 620

The number of calculated values per report:

- A. 5
- B. 10
- C. 20
- D. 2
- E. 15
- F. 6

Correct Answer: A

QUESTION 621

Describe the methods to allow access to the application?

- A. Web Browsers(UI)

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- B. Mobile application(blackberry)
- C. API (Connect for outlook, Connect for Lotus notes, Office edition, online edition, Data Loader)

Correct Answer: ABC

QUESTION 622

When you delete a product, the opportunity associated with that product will be suspended until further action is taken.

- A. True
- B. False

Correct Answer: B

QUESTION 623

CORRECT TEXT

Fill in the blank.

What can Delegated Admins do?

Correct Answer: See the answer below

Explanation:

View All & Modify ALL Access by Object

QUESTION 624

CORRECT TEXT

Fill in the blank.

What are Public Groups?

Correct Answer: See the answer below

Explanation:

Sharing between Users, other Public Groups, Roles and Roles/Subordinates

QUESTION 625

CORRECT TEXT

Fill in the blank.

What do Sales Teams do?

Correct Answer: See the answer below

Explanation:

Focuses on Opportunity Records being shared to a specified group of users based on the Opportunity Owner.

QUESTION 626

CORRECT TEXT

Fill in the blank.

What do Account Teams do?

Correct Answer: See the answer below

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Explanation:

Focuses on Account Records being shared to a specified group of users based on the Account Owner

QUESTION 627

The number of business hours that can be set for the organization to operate:

- A. 10
- B. 20
- C. 30
- D. Unlimited

Correct Answer: D

QUESTION 628

As a system administrator you can create page layout in the console and assign it to profiles.

- A. True
- B. False

Correct Answer: A

QUESTION 629

CORRECT TEXT

Fill in the blank.

How does a Profile differ from a Role?

Correct Answer: See the answer below

Explanation:

Profile controls what a user can do with records (read, create, edit, delete). The Role controls the level of visibility that users have to organizations data.

QUESTION 630

What is a roll-up summary field?

- A. A roll-up summary fields lets you rollback the data that was changed last week.
- B. The roll-up summary field is a custom field that aggregates child record information in to parent record
- C. The roll up summary field is only accessible via API.
- D. The roll up summary field gives you a summary of the data type and object relationship

Correct Answer: B

QUESTION 631

CORRECT TEXT

Fill in the blank.

When would you choose to build a Public Group?

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Correct Answer: See the answer below

Explanation:

To simplify the number of sharing rules built or when defining folder or list view access.

QUESTION 632

Who can manually share records?

- A. The record owner
- B. The record owner's manager
- C. The record owner's manager's manager
- D. The system administrator
- E. All of the above
- F. None of the above

Correct Answer: E

QUESTION 633

CORRECT TEXT

Fill in the blank.

How are Folders used?

Correct Answer: See the answer below

Explanation:

To organize reports, dashboards, communication templates and documents

QUESTION 634

CORRECT TEXT

Fill in the blank.

Why utilize Account Teams and Sales Teams?

Correct Answer: See the answer below

Explanation:

Teams are used for collaboration, sharing, and for reporting purposes.

QUESTION 635

CORRECT TEXT

Fill in the blank.

Where do images for email templates, Cloud Scheduler, etc. need to be stored?

Correct Answer: In SF Documents

QUESTION 636

CORRECT TEXT

Fill in the blank.

What does a workflow approval process do?

Correct Answer: See the answer below

Explanation:

It electronically captures a business approval on a SF data record.

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QUESTION 637

CORRECT TEXT

Fill in the blank.

What elements are required for a workflow approval process?

Correct Answer: See the answer below

Explanation:

Approval Action

Approval Process

Approval Request

Approval Steps

Assigned Approver(s)

Email Approval Request

Initial Submission Action

Final Approval Action

Final Rejection Action

Outbound Messages

Record Locking

QUESTION 638

Inline Editing updates the field when

- A. The field is saved/updated
- B. When the record is saved/updated
- C. When the return key is pressed
- D. None of the above

Correct Answer: B

QUESTION 639

True or False, Final reject actions in a workflow approval process can include actions such as email alerts.

- A. True
- B. False

Correct Answer: A

QUESTION 640

Record locking in a workflow approval process prevents users from editing a record only if they have a certain field-level security or sharing settings.

- A. True
- B. False

Correct Answer: B

QUESTION 641

Data Validation Rules are formulas that evaluate, "True".

- A. True
- B. False