Correct Answer: 1-1

QUESTION 590
The number of formulas in a Custom summary formula is limited to:

A. 5000
B. 3900
C. 4000
D. 3000

Correct Answer: B

QUESTION 591
You can create Custom Summary Formulas based on Custom Formula Fields.

A. True
B. False

Correct Answer: A

QUESTION 592
Which report format provides a tabular listing of data with sorting and subtotalling of said data.

A. Matrix
B. Tabular
C. Summary

Correct Answer: C

QUESTION 593
CORRECT TEXT
Fill in the blank.
Which report type must be used to create dashboard components?

Correct Answer: Summary / matrix

QUESTION 594
CORRECT TEXT
Fill in the blank.
What is a Running User?

Correct Answer: See the answer below
Explanation:
Determines the level of access to the dashboard data

QUESTION 595
CORRECT TEXT
Fill in the blank.
Why are Sharing Rules used?

Correct Answer: See the answer below
Explanation:
To open up access to records you wouldn't naturally get through Organization Wide, Defaults and RoleHierarchy. They are the exceptions to the Organization Wide Defaults.

QUESTION 596
CORRECT TEXT
Fill in the blank.
How does a Profile differ from a Role?

Correct Answer: See the answer below
Explanation:
Profile controls what a user can do (read, create, edit, delete) with records

QUESTION 597
CORRECT TEXT
Fill in the blank.
What does the Role Hierarchy control?

Correct Answer: See the answer below
Explanation:
Controls data visibility and record roll up

QUESTION 598
List view can (Choose all that apply)

A.   Show up to 2000 records in the record count display
B.   Print up to 1000 records in print view
C.   Be enabled and disabled by individual users
D.   Print list can be exported to excel

Correct Answer: AB

QUESTION 599
You cannot delete a standard report.

A.   True
B.   False

Correct Answer: A

QUESTION 600
If your company's fiscal year begins on February 1st and contains the 12 gregorian months, do you need to enable custom fiscal years?

A.   Yes
B.   No

Correct Answer: B

QUESTION 601
The User Interface Settings can be adjusted for individual users.

A. True
B. False

Correct Answer: B

QUESTION 602
CORRECT TEXT
Fill in the blank.
Who can import data for all users?

Correct Answer: See the answer below
Explanation:
System Admin and Marketing User Profile can import Leads.

QUESTION 603
CORRECT TEXT
Fill in the blank.
How does the Import Wizard perform matching when updating records?

Correct Answer: By Salesforce ID

QUESTION 604
CORRECT TEXT
Fill in the blank.
What are the three report types available when creating custom reports?

Correct Answer: Tabular, Summary and Matrix

QUESTION 605
CORRECT TEXT
Fill in the blank.
Standard Fields are?

Correct Answer: See the answer below
Explanation:
Created by SF and comes in Org. Field properties not editable.

QUESTION 606
Can standard fields be removed from the Page Layout?

A. True
B. False

Correct Answer: A

QUESTION 607
CORRECT TEXT
Fill in the blank.
What are the field property options for Custom Fields?

Correct Answer: See the answer below
Explanation:
Required,
Read-Only,
External ID,
Unique

QUESTION 608
What objects have standard business processes?

A. Leads
B. Opportunity
C. Cases
D. Contacts
E. Sales (Opportunities)
F. Solutions

Correct Answer: ACEF

QUESTION 609
CORRECT TEXT
Fill in the blank.
Define the system Admin profile.

Correct Answer: See the answer below
Explanation:
"Super User" - Can customize & administrate the Org

QUESTION 610
CORRECT TEXT
Fill in the blank.
Define the Standard User profile.

Correct Answer: See the answer below
Explanation:
Can view, edit & delete their own records

QUESTION 611
CORRECT TEXT
Fill in the blank.
Define the Solution Manager Profile.

Correct Answer: See the answer below
Explanation:
Standard user perm + can manager solutions & solution categories

QUESTION 612
CORRECT TEXT
Fill in the blank.
Define the Marketing User Profile.

Correct Answer: See the answer below
Explanation:
Standard user perm + can import leads for the Org

QUESTION 613
CORRECT TEXT
Fill in the blank.
Define the Contract Manager profile.

Correct Answer: See the answer below
Explanation:
Standard user perm + edit, approve, activate, delete contracts

QUESTION 614
CORRECT TEXT
Fill in the blank.
Define the Read Only Profile.

Correct Answer: See the answer below
Explanation:
Can only view records

QUESTION 615
A checkbox can be a controlling field in a field dependency?

A. True
B. False

Correct Answer: A

QUESTION 616
How many instances of personal tags can be applied to records?

A. 50
B. 5000
C. 50000
D. 500000

Correct Answer: B