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Correct Answer: E

QUESTION 564

CORRECT TEXT

Fill in the blank.

What happens when a user is already logged in when restricted hours start?

Correct Answer: See the answer below

Explanation:

The system immediately ends the user's session.

QUESTION 565

Mass Mail Contacts option doesn't appear under the Tools section in the Contacts tab, what could have caused this?

- A. The user Role is insufficient to view this tool
- B. Email is unchecked for that profile in FLS
- C. This is a bug and must be escalated
- D. Mass mail is not enabled for the profile.
- E. Mass mail is not checked in FLS

Correct Answer: BD

QUESTION 566

Even a user with "View all data" (VAD) permission cannot view hidden folders as well as folders shared to no one.

- A. True
- B. False

Correct Answer: B

QUESTION 567

The maximum number of values in controlling picklists is the same as in dependent picklists.

- A. True
- B. False

Correct Answer: B

QUESTION 568

What is the maximum number of records that return in a report without exporting the results?

- A. 6500
- B. 5000
- C. 3000
- D. 2000
- E. 4000
- F. 3900

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Correct Answer: D

QUESTION 569

Name the benefits of the cloud computing model?

- A. Multi-tenant
- B. Scales with your business
- C. Modest operating expense
- D. No capital expense
- E. Elastic
- F. Pay-as-you-go

Correct Answer: ABCDEF

QUESTION 570

With Spring '11, a new version of Chatter Desktop is available with performance optimizations and enhancements that let you:

- A. Click files to preview them
- B. Subscribe to a user
- C. Select the To: Me tab to see posts directed to you
- D. Click groups and users to view their feeds
- E. Post to a group or user's feed
- F. Subscribe to a user feed post

Correct Answer: ACDE

QUESTION 571

Custom Summary Formulas can run calculations on custom formula fields.

- A. True
- B. False

Correct Answer: A

QUESTION 572

Which are true about Salesforce Email Branding?

- A. It is available only in Unlimited, Enterprise and Developer Editions
- B. It allows you to modify system-generated emails so that they appear to come from your company rather than from Salesforce.com.
- C. Salesforce Email Branding is automatically enabled for existing partners with Salesforce and when a new partner request Salesforce.
- D. Salesforce Email Branding only applies to users who sign up for your application through Salesforce.

Correct Answer: BD

QUESTION 573

Enterprise, Developer and Unlimited System Administrators can create an unlimited number of Custom Profiles from scratch.

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- A. True
- B. False

Correct Answer: A

QUESTION 574

When you define a Data Validation Rule, what else must you also define?

- A. Whether or not the field is required
- B. An Error Message
- C. What email gets sent if the Rule triggers
- D. Whether or not the record gets deleted

Correct Answer: B

QUESTION 575

You can set a default value for a custom field.

- A. True
- B. False

Correct Answer: A

QUESTION 576

Select the order in which the Workflow actions fire in Salesforce.

- A. Field Updates, Outbound Messages, Email Alerts, Tasks
- B. Field Updates, Tasks, Email Alerts, Outbound Messages
- C. Apex before Triggers, Apex after Triggers, Workflow Rules
- D. Email Alerts, Outbound Messages, Field updates

Correct Answer: B

QUESTION 577

Which of the following is an example of One-to-Many Relationships between Standard objects?

- A. Opportunities to Opportunity Products
- B. Accounts to Contacts
- C. Contacts to Tickets
- D. Contacts to Accounts

Correct Answer: B

QUESTION 578

A record owner has the privileges to: View and edit records, transfer or change ownership of records, and delete owned records.

- A. True. All the time.
- B. False. All the time.
- C. True. If Object permission is enabled.
- D. False. If Object permission is disabled.

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- E. True. If Object permission is disabled.
- F. False. If Object permission is enabled.

Correct Answer: CD

QUESTION 579

Identify the maximum number of leads / contacts that you can add from a report at one time using Integrated Campaign Builder:

- A. 25000
- B. 50000
- C. 75000
- D. 100000

Correct Answer: B

QUESTION 580

When a lead is converted it becomes an Account, Contact and Opportunity (unless you opt out of creating an Opportunity)

- A. True
- B. False

Correct Answer: A

QUESTION 581

When you click Printable view , the report will display in a print ready format in Excel?

- A. True
- B. False

Correct Answer: A

QUESTION 582

All personalization made to the Reports tab (expanding and collapsing of folders) is saved automatically. When a user returns to the Reports Tab in future sessions, the settings will remain intact until they are changed:

- A. True
- B. False

Correct Answer: A

QUESTION 583

CORRECT TEXT

Fill in the blank.

If your Marketing team needed to add 10,000 existing leads to a campaign at one time, what would be the best way to do this?

Correct Answer: Create a report

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QUESTION 584

Can an end user import Members into a Campaign?

- A. True
- B. False

Correct Answer: B

QUESTION 585

Only users with "Create and Customize" permission can access the Report?

- A. True
- B. False

Correct Answer: A

QUESTION 586

Data Validation Rules are executed for a field (vs. as record).

- A. True
- B. False

Correct Answer: B

QUESTION 587

Customer Portal users can view the tags section of a page, if it is included in a page layout.

- A. True
- B. False

Correct Answer: B

QUESTION 588

CORRECT TEXT

Fill in the blank.

What profile permission is required for editing and deleting public tags?

Correct Answer: See the answer below

Explanation:

Tag Manager.

Note: Tag Manager is enabled by default for the System Administrator profile.

QUESTION 589

CORRECT TEXT

Fill in the blank.

What type of relationship must exist if you would like the child record to remain if the parent is deleted?