QUESTION 490
A controlling picklist can have up to how many values?

A. 399
B. 500
C. 400
D. 350
E. 450
F. 300

Correct Answer: F

QUESTION 491
What does a profile control?

A. Tasks that users can perform on records they access
B. Relationship between two objects
C. View of records that users access
D. Fields available for view in related lists

Correct Answer: AC

QUESTION 492
What are the three core building blocks of Security and Access in Salesforce?

A. Profile Restriction
B. Organization-wide Defaults
C. Profiles
D. Role Hierarchy
E. Sharing
F. Chatter Groups

Correct Answer: BDE

QUESTION 493
Record type picklist filtering applies to dependent picklists.

A. True
B. False

Correct Answer: A

QUESTION 494
Which objects can be stored in a folder?

A. Emails
B. Documents
C. Dashboards
D. Reports

Correct Answer: BCD

QUESTION 495
Which Salesforce editions support Sandbox?

A. Unlimited
B. Professional
C. Contact Manager
D. Group
E. Developer
F. Enterprise

Correct Answer: AF

QUESTION 496
What happens when you delete an object that is related to a junction object by a lookup relationship?

A. The junction object is deleted
B. The related field in the junction object is deleted
C. The master records are deleted
D. The intersection object is deleted

Correct Answer: B

QUESTION 497
Which of the following Collaboration Cloud Enhancements Features are automatically visible to all users after Winter 11 and no setup is required?

A. Free Chatter Users
B. Chatter Search
C. Chatter Invitations
D. Files Tab
E. Using Chatter Filters
F. View Chatter Feeds

Correct Answer: BDE

QUESTION 498
Opportunity products can be linked in a Lookup Relationship:

A. True
B. False

Correct Answer: B

QUESTION 499
Which of the following statements about a user record are true?

A.   Each has its own unique username.
B.   Each has its own username which is not necessarily unique.
C.   Both active and inactive users use license.
D.   Each user must be associated with a profile.
E.   Some users are not associated with any Role.

Correct Answer: ADE

QUESTION 500
A user who has access to formula field can reference fields to which he or she doesn't have access to allowing him or her to view restricted data.

A.   True
B.   False

Correct Answer: A

QUESTION 501
Which of the following needs to be specified in order to schedule a report?

A.   The Running User
B.   Start Date
C.   Email Report
D.   Preferred Start Time

Correct Answer: ABD

QUESTION 502
What is the maximum of actions per time trigger you can have in a Workflow Rule?

A.   50
B.   20
C.   40
D.   80
E.   33
F.   10

Correct Answer: C

QUESTION 503
What is conditional highlighting for reports?

A.   You can set conditions that when met will report the calculated fields
B.   Set thresholds for report analysis
C.   None of the above

Correct Answer: B

QUESTION 504

The running user doesn't override the sharing role while allowing users to see high-level sales data for everyone, not just

A. True
B. False

Correct Answer: B

QUESTION 505
Which statements are true for the integrated campaign builder?

A. Cannot filter views by more than one campaign at a time
B. The maximum number of Leads/Contacts that can be added from a report at one time is 50,000
C. The maximum number of Leads/Contacts that can be added from the wizard at one time is 250
D. Can add converted leads to a campaign
E. Integrated Campaign Builder views are not exposed through the Force.com API

Correct Answer: ABCE

QUESTION 506
On Lead Conversion a Lead Object Custom field can not be mapped to Which Object custom field?

A. Account
B. Contacts
C. Case
D. Opportunity

Correct Answer: C

QUESTION 507
Which statements are true about standard fields?

A. Std fields are created by Admin
B. You can delete std fields
C. You can change the std field labels
D. You can remove required std fields from a page layout

Correct Answer: C

QUESTION 508
Standard Fiscal Years are for companies that break down their fiscal years,quarters and weeks in to fiscal periods.

A. True
B. False

Correct Answer: A

QUESTION 509
What statement is true regarding a custom field formula?

A. Not reference standard, custom, or other objects
B. Can contain formulas up to 4000 character
C. 4000 character is the limit on the compiled size of the formula
D. Formula can reference themselves

Correct Answer: C

QUESTION 510
A Standard Fiscal Year can start on May 1st.

A. True
B. False

Correct Answer: A

QUESTION 511
Active Currencies live in Company Profile, user record (Personal Setup) and in Opportunity (Record).

A. True
B. False

Correct Answer: A

QUESTION 512
Users can be restricted to view a particular field in views, searches and reports by hiding the field at

A. Page Layout
B. Field Level Security
C. User Profile
D. None of the Above

Correct Answer: B

QUESTION 513
What are different Types of Sharing Rules? (Check all that apply)

A. Case Sharing Rules
B. Lead Sharing Rules
C. Solution Sharing Rules
D. Campaign Sharing Rules
E. Custom Object Sharing Rules

Correct Answer: ABDE

QUESTION 514
Adding a user to the sales team group will give access to opportunity records that was previously a restricted account.