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- C. Username
- D. Role

Correct Answer: C

QUESTION 465

Which of the following is NOT controlled by the Page Layout?

- A. How detail and edit pages are organized
- B. Field properties like visible, read-only and required
- C. Controlling which fields, related lists, and Custom Links users sees
- D. Page section customizations
- E. Rollup summary

Correct Answer: E

QUESTION 466

What does the dashboard snapshot on the Home Page display?

- A. Only the dashboard determined by the System Administrator
- B. You cannot display a dashboard on the Home Page
- C. The first two rows of any of your available dashboards
- D. The first row of any available dashboards
- E. The Complete Dashboard set by the User himself

Correct Answer: D

QUESTION 467

Which of the following can NOT be used to customize your Home Page?

- A. Company logo (Image)
- B. Dashboard Snapshot
- C. Custom Links
- D. Custom Formula Field

Correct Answer: D

QUESTION 468

Though multiple campaigns can be influential, you can only designate one campaign as the primary campaign source on the opportunity?

- A. True
- B. False

Correct Answer: A

QUESTION 469

Customer Portal users can view the tags section of a page, if it is included in a page layout.

- A. True

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B. False

Correct Answer: B

QUESTION 470

If Custom Fiscal Years are enabled then you cannot use Standard Forecasting?

- A. True
- B. False

Correct Answer: A

QUESTION 471

It is possible for an Account to be part of multiple Territories?

- A. Yes
- B. No

Correct Answer: A

QUESTION 472

Case escalation rules triggered on the last modification will be reset each time a user adds an activity or sends an email from the case record?

- A. True
- B. False

Correct Answer: B

QUESTION 473

Is it possible to have Sidebar search enabled with Global Search?

- A. Yes
- B. No

Correct Answer: B

QUESTION 474

Is it possible to report on the converted Leads?

- A. Yes
- B. No

Correct Answer: A

QUESTION 475

The opportunities fields of the campaign statistics section on a campaign detail page will only be populated for the campaign designated as the primary campaign source?

- A. True

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B. False

Correct Answer: A

QUESTION 476

Case escalation rules triggered on the last modification will be reset each time a user adds a related comment to the case?

- A. True
- B. False

Correct Answer: B

QUESTION 477

For custom object records to appear in search results associated tab only needs to exist; the tab does not have to be visible to users.

- A. True
- B. False

Correct Answer: A

QUESTION 478

Which of the following statements is/are true for sharing rules? (Check all that apply)

- A. Sharing rules should be used when a user or group of users needs access to records not granted them by either role hierarchy or organization wide defaults
- B. Sharing rules apply only to new records owned by specified role or group member
- C. When you transfer records from user to another, the sharing rules are removed during the transfer.
- D. You cannot change the specified groups or roles for sharing rules.

Correct Answer: AD

QUESTION 479

Users with access to opportunities as sales team members cannot extend sharing for those records:

- A. True
- B. False

Correct Answer: A

QUESTION 480

Which of the following are setting options for the User Interface?

- A. Enable Collapsible Sections
- B. Show Quick Create
- C. Show customer Sidebar Components on All Pages
- D. Transfer all Open Opportunities
- E. Enable Drag-and-drop scheduling on List Views

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Correct Answer: ABCE

QUESTION 481

Which are Activity Attachment Enhancements in Spring 11?

- A. For new organizations, the Attachments related list is now automatically added to task and event records.
- B. For existing organizations, the Attachments related list is now automatically added to task and event records.
- C. Attachments are now searchable for tasks and events.
- D. Unlike before, HTML attachments is always available and can no longer be disallowed.
- E. Existing organizations need to manually add the related list to the activity page layout.

Correct Answer: ACE

QUESTION 482

The first approval step in a process specifies the action to take if a record does not advance to that step.

- A. True
- B. False

Correct Answer: A

QUESTION 483

Account Teams might be utilized for what?

- A. Sharing
- B. Reporting
- C. Private Sharing Model
- D. Activities

Correct Answer: AB

QUESTION 484

You can only use standard fields when generating email and mail merge documents for leads or contacts.

- A. True
- B. False

Correct Answer: A

QUESTION 485

Which of the following chart types does not support Combination Chart?

- A. Line
- B. Horizontal Bar

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- C. Vertical Bar
- D. Funnel Chart
- E. Donut
- F. Line Cumulative

Correct Answer: DE

QUESTION 486

Custom Summary Formulas can run calculations on report calculations.

- A. True
- B. False

Correct Answer: B

QUESTION 487

Which is true about a Chatter Plus user?

- A. Contents, Ideas, Answers, Accounts, Contacts, Chatter, Groups, People, Profiles tab and up to ten Custom Objects only
- B. Contents, Ideas, Answers, Accounts, Contacts, Chatter, Groups, People, Profiles tab and up to 20 Custom Objects
- C. Accounts, Contacts and up to 10 Custom objects only.
- D. It can access all that a Chatter Free user can, accounts and contacts and it can also access up to 10 custom objects only.
- E. .It can access all that a Chatter Free user can and it can also access up to 10 custom objects but not standard object.

Correct Answer: A

QUESTION 488

Which types of files can be accessed from the Files tab?

- A. Files attached to a Chatter group post
- B. Files in Content Workspaces
- C. Files attached to a Chatter profile post
- D. Files uploaded to the Documents tab
- E. Files uploaded to the Solutions tab

Correct Answer: ABC

QUESTION 489

Which function is available in the report builder interface, prior to running the report?

- A. Save
- B. Printable view
- C. Schedule future runs
- D. Show/hide details
- E. Export details

Correct Answer: AD

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