QUESTION 193
Inline Editing is available in visual force pages?

A. True
B. False

Correct Answer: A

QUESTION 194
With Spring'11 release now you can have Photos in Dashboard components?

A. No
B. Yes but only in Tables
C. Yes in every type of Chart

Correct Answer: B

QUESTION 195
Which of the following are new features on Chatter tab?

A. Like
B. @Mention
C. Live Updates
D. All of the Above

Correct Answer: D
QUESTION 196
Which of the following is the new workflow feature of Spring'11 Release?

A. Workflow Rules
B. Flows
C. Field Update
D. Outbound messages

Correct Answer: B

QUESTION 197
Field Sets works on both Standard as well as Custom Objects?

A. True
B. False

Correct Answer: A

QUESTION 198
Which combination of objects is available when creating a custom report type for Chatter reports?

A. Opportunities, Followers, User Feed
B. Accounts, User Feed, Comments
C. Users, User Feed, Comments
D. Chatter Groups, Members

Correct Answer: CD

QUESTION 199
Which of the following settings directly affects Date fields to display as MM/DD/YYYY?

A. Local
B. Time Zone
C. Language
D. Default Currency

Correct Answer: A

QUESTION 200
Where do you go to create a List View so that you can see it on the Console, under the Accounts object?

A. Create a list view on the Console
B. Create a list view on Accounts
C. Create a list view on Contacts
D. Create a field on the Console

Correct Answer: B

QUESTION 201
Which of the following statements are true about Data Validation?

A. Validation rules apply to all new and updated records for an object.
B. Validation rules can update fields which are not included in a page layout.
C. Validation rules can reference fields which are not included in a page layout.
D. If an error message is not set, a default message will be prompted instead.
E. All of the above.
F. None of the Above.

Correct Answer: AC

QUESTION 202
Which type(s) of file(s) is accessible through Content?

A. Audio Files.
B. PPT and Video files only.
C. Salesforce CRM Content can include all file types.
D. Files attached to a Chatter profile post.
E. Video Files.
F. Microsoft?PowerPoint presentations.

Correct Answer: C

QUESTION 203
What is parallel approval Routing?

A. When you can mass assign your locked records to users in your same Role
B. The ability to send approval requests to yourself multiple times, so you can approve a record
C. The ability to take back approval requests once you have sent them
D. The ability to send approval requests to multiple approvers in a single step

Correct Answer: D

QUESTION 204
Chatter Desktop is not available in which Salesforce Edition?

A. Free Edition
B. Group
C. Professional
D. Developer
E. Enterprise
F. Contact Manager

Correct Answer: A

QUESTION 205
The account owner, opportunity owners, and case owners may or may not be the same user.

A. True
B. False

Correct Answer: A

QUESTION 206
Which file types can you use when exporting reports?

A. You can not export a report. You can only email it.
B. Comma Delimited (.csv)
C. Excel (.xls)
D. PDF

Correct Answer: BC

QUESTION 207
A Standard profile that has Standard User Permissions and can manage published solutions and solution categories

A. Marketing Profile
B. Contract Manager
C. System Administrator
D. Marketing User
E. Solution Manager

Correct Answer: E

QUESTION 208
Which of the following are setting options for the User Interface?

A. Enable Collapsible Sections
B. Show Quick Create
C. Show customer Sidebar Components on All Pages
D. Transfer all Open Opportunities
E. Enable Drag-and-drop scheduling on List Views

Correct Answer: ABCE

QUESTION 209
The Report Builder is different from the Report Wizard.

A. True
B. False

Correct Answer: A

QUESTION 210
Salesforce.com archives older activities according to which of the following conditions:

A. Closed Events 180 days old
B. Events with a due date greater than 365 days old
C. Open tasks with a due date greater than 365 days old
D. Closed tasks with a due date greater than 365 days old
E. Closed tasks without a due date that were created more than 365 days ago

Correct Answer: BDE

QUESTION 211
IF(ISPICKVAL(picklist_field)) has the same output as:

A. VAL(picklist_field)
B. CASE(picklist_field)
C. CASE("picklist_field")
D. Picklist_field(VALUE)

Correct Answer: B

QUESTION 212
At this click path Setup > App Setup > Customize > Tab Names and Labels > Rename Tabs and Labels you can rename the Tab Names of standard objects.

A. True
B. False

Correct Answer: A

QUESTION 213

Is identity confirmation necessary if a user's IP address is known and browser cookie exists?

A. True
B. False

Correct Answer: B

QUESTION 214
What is the maximum number of records to be printed in the Printable View of a list view?

A. 2.000
B. 100
C. 1.000
D. 200

Correct Answer: C

QUESTION 215
Are custom object reports accessible when you add a custom object tab?

A. Yes
B. No
C. Only if the Object is not related to any other object

Correct Answer: B

QUESTION 216
What is not found on a Company Profile?

A. Language, Locale, and Time Zone
B. Profiles
C. Licenses
D. Storage and Used Space
E. Manage Currencies
F. Fiscal Years

Correct Answer: B

QUESTION 217
Custom Report Types (CRT) allows you to build a framework from which users can create and customize reports in the report wizard but not in report builder.

A. True
B. False

Correct Answer: B

QUESTION 218
A Profile is a collection of settings and permissions that determine what the user can do with records they have access to and how they view those records.