



Vendor: HP

Exam Code: HP2-B84

Exam Name: HP Document Workflow Technical

Version: DEMO

QUESTION 1

What is a current hardcopy market trend?

- A. More printing is being done on high capacity centralized printers.
- B. The market is moving from a "print and distribute" model to a "distribute and print" model.
- C. More of the information received each day is being printed
- D. The market is moving from a "distribute and print" model to a "print and distribute" model.

Answer: D

QUESTION 2

What is the most efficient method for communicating in business, as measured by document speed, cost, and quality?

- A. email
- B. mail
- C. fax or LAN fax
- D. courier

Answer: B

QUESTION 3

Which type of costs makes up only 10% of the total cost associated with creating a typical document?

- A. Hard costs
- B. Labor costs
- C. Outsourced costs
- D. Soft costs

Answer: A

QUESTION 4

One market trend is that fax users are shifting to which service?

- A. Email
- B. Courier services
- C. LAN fax
- D. DL fax

Answer: A

QUESTION 5

What is a major benefit of digital sending versus fax?

- A. Better paper quality
- B. Guarantees that a document is read
- C. Original output quality
- D. Used by everyone

Answer: C

QUESTION 6

Ideal target customers for HP Digital Sending solutions are often part of which industry?

- A. paper-intensive
- B. retail
- C. mobile technology
- D. high-tech

Answer: D