



# Cisco

## Exam 700-201

### Selling Cisco SP Optical

Version: 6.0

[ Total Questions: 30 ]

**Question No : 1**

If you were focusing on operational simplicity, which application area would you be selling Cisco NCS products into?

- A. Cisco Router Installed Based
- B. Private Optical Networks
- C. Data Center Interconnect
- D. Converged Transport Core
- E. Converged Metro

**Answer: C**

**Question No : 2**

Which three characteristics are reasons why OTN is a good choice for current and future optical networks? (Choose three.)

- A. OTN provides easy to use capabilities in today's complex networks.
- B. OTN provides a stronger Forward Error Correction solution.
- C. OTN provides a robust multiservice transport infrastructure.
- D. OTN provides legacy capabilities to match SONET/SDN.
- E. OTN is a simplistic operational network.
- F. OTN scales beyond 40G per wavelength.

**Answer: B,C,D**

**Question No : 3**

Which three products make up the Cisco NCS product family? (Choose three.)

- A. NCS 2000
- B. NCS 2500
- C. NCS 3500
- D. NCS 4000
- E. NCS 5200
- F. NCS 6000
- G. NCS 6500

**Answer: A,D,F**

**Question No : 4**

Which three options are the three main characteristics in the Cisco Value Proposition for selling Cisco Optical products? (Choose three)

- A. network convergence
- B. processing convergence
- C. design convergence
- D. functional convergence
- E. operational convergence
- F. logical convergence

**Answer: D,E,F**

**Question No : 5**

Which three options are three reasons to use DWDM? (Choose three.)

- A. service protection
- B. bandwidth
- C. topology flexibility
- D. low CAPEX costs
- E. easy IP convergence
- F. operational efficiency

**Answer: A,B,C**

**Question No : 6**

What is the maximum throughput per slot for the Cisco NCS 2000?

- A. 200 Gb
- B. 50 Gb
- C. 100 Gb
- D. 150 Gb

E. 500 Gb

**Answer: A**

**Question No : 7**

What is the main purpose of the Cisco NCS 4000?

- A. convergence of Layer 1, 2, and 3 aggregation and switching
- B. long-haul Layer 0 transponding and muxponding
- C. IP core routing over legacy optical networks
- D. providing a single-chassis solution for the aggregation of TDM

**Answer: B**

**Question No : 8**

What is the maximum throughput of the Cisco NCS 4016 chassis?

- A. 5.0 Tb
- B. Tb
- C. 500 Gb
- D. 1.8 Tb
- E. 3.2 Tb
- F. 10.0 Tb

**Answer: E**

**Question No : 9**

What is a ROADM commonly referred to as?

- A. an application switch
- B. a packet switch
- C. a label switch
- D. a VLAN switch

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