



# Cisco

## Exam 700-001

### Cisco Video Solution Sales Representative

Version: 6.0

[ Total Questions: 50 ]

**Question No : 1**

Customers use video technology tools to accomplish which two goals? (Choose two )

- A. increase face-time when driving
- B. increase network use
- C. increase productivity
- D. save time
- E. reduce network costs

**Answer: C,D**

**Question No : 2**

Which two systems use Precision HD cameras? (Choose two.)

- A. Jabber Guest
- B. T150MXP
- C. SX20
- D. MX200 G2
- E. WebEx

**Answer: C,D**

**Question No : 3**

Which two features contribute to the competitive advantage of the Cisco video portfolio?  
(Choose two)

- A. All cameras have Speaker Track technology.
- B. All products use only touch interfaces.
- C. Calls can be moved between devices.
- D. Mobile devices can view shared content.
- E. All endpoints have embedded multisite.

**Answer: C,D**

**Question No : 4**

Which integrator system supports Speaker Track 60?

- A. SX80
- B. SX10
- C. EX60
- D. SX20

**Answer: A**

**Question No : 5**

Which option describes the Cisco Jabber product?

- A. Soft client that can be loaded on a computer or laptop, smartphone, or tablet.
- B. IP video phone for use at the office and home office.
- C. Desktop system for use at the office and home office.
- D. Collaboration room system for conference rooms and offices.
- E. Codecs and integrator system for integrating audio/visual and large rooms.

**Answer: A**

**Question No : 6**

Which option describes the Cisco DX80?

- A. Codes and integrator system for integrating audio/visual and large rooms
- B. Desktop system for use at the office and home office
- C. Soft client that can be loaded on a computer or laptop, smartphone, or tablet
- D. IP video phone for use at the office and home office
- E. Collaboration room system for conference rooms and offices

**Answer: B**

**Question No : 7**

Which product supports up to nine virtual applications and up to 2500 devices?

- A. VCS Expressway
- B. MSE 8000
- C. BE 6000 High Density Server
- D. Expressway Edge

**Answer: C**

**Question No : 8**

What is the result when Cisco video products connect people, conversations and data?

- A. Productivity is decelerated.
- B. Business outcomes are decelerated.
- C. Business outcomes are accelerated.
- D. Costs are accelerated.

**Answer: C**

**Question No : 9**

Which product sits outside the firewall?

- A. Cisco Expressway Core.
- B. Cisco VCS Control.
- C. Cisco Unified Communications Manager.
- D. Cisco Expressway edge.

**Answer: D**

**Question No : 10**

Which product captures video for on-demand viewing?

- A. Tele Presence Content Server
- B. Show and share
- C. Media Experience engine
- D. Expressway core

**Answer: B**

**Question No : 11**

Which product is JITC certified?

- A. Expressway Core
- B. Expressway Edge
- C. VCS Control
- D. Unified Communications Manager

**Answer: C**

**Question No : 12**

What does Cisco Prime Analytics do?

- A. allows users to view slides
- B. allows companies to use an API to connect to Microsoft Lync
- C. enables fire wall traversal
- D. provides real-time analysis and action.

**Answer: D**

**Question No : 13**

Cisco Prime Collaboration Assurance provides additional monitoring tools to which two products? (Choose two)

- A. Cisco Unity Connection
- B. VMware
- C. Cisco Unified Communications Manager
- D. Window Server
- E. Cisco IOS software

**Answer: A,C**

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