



**Vendor:** Cisco

**Exam Code:** 650-305

**Exam Name:** Cisco SaaS Conferencing and EIM Resale ATP for  
the TS Exam (PASCERTS)

**Version:** DEMO

1. Which option is a characteristic of the Cisco flexible deployment model?

- A. cloud options only
- B. on-premises options only
- C. choice of either cloud or on-premises options
- D. on-premises, cloud, and/or hybrid options

**Answer: D**

2. Which option does Cisco use to deliver its collaboration offering to provide a consistent and secure experience for users.?

- A. New Collaborative Workspace
- B. Cisco Collaboration Cloud
- C. Cisco Network
- D. Cisco Telepresence

**Answer: B**

3. Which two options are strategic elements that Cisco uses to meet market requirements?

(Choose two.)

- A. incorporating some social networking elements
- B. secure intercompany communication
- C. expanding collaboration to future devices
- D. flexible consumption models
- E. unified interface for collaboration and instant messaging

**Answer: A,E**