



# **ECCouncil**

## **Exam 312-75**

**Certified EC-Council Instructor (CEI)**

**Version: 6.0**

**[ Total Questions: 50 ]**

**Question No : 1**

As an instructor you discover that key learning objectives are not addressing student's needs in your learning material. Choose below the appropriate action that the instructor should take:

- A. Make content changes to meet student's needs.
- B. Refer this matter to the courseware/instructional designers.
- C. Inform your manager to take action.

**Answer: A**

**Question No : 2**

Louie, an Instructor for the ENSA program identified that one of the survey statistics mentioned in the instructor slides is not up to date as the survey body had released the updated version of the survey two days prior to the commencement of the ENSA class, what should Lou\* do to ensure that students are updated with the latest information?

- A. Skip the survey slide and ask the students to ignore it.
- B. Ignore the latest information and do not discuss it with the students unless someone in the classroom points out the new survey.
- C. Blame the course material for not having the latest information and criticize the entire courseware.
- D. Discuss the old survey results with the students and provide them with the latest statistics to analyze the change in survey data.

**Answer: D**

**Question No : 3**

What is the exam code for E-Commerce Architect exam?

- A. 212-31
- B. 212-32
- C. 212-33
- D. 312-32
- E. 212-34

**Answer: B**

**Question No : 4**

One thing an Instructor should never do in class is:

- A. Use analogies
- B. Use Jargon
- C. Use stories from the field
- D. Use video recorder

**Answer: D**

**Question No : 5**

An Instructor knows a humorous story that will highlight a point they are trying to convey to the class. The story is of questionable taste for the audience. How should the instructor proceed?

- A. The instructor should tell the story as it will highlight a concept
- B. The instructor should ask the students that might be offended to leave the room
- C. The Instructor should not tell the story
- D. The Instructor should ask permission from attendees to tell the story

**Answer: C**

**Question No : 6**

Jules, an instructor with XSecurity Training Corp was assigned to deliver the ENSA course for a batch of working professionals from a reputed technology firm. In mid of the classroom session one of the students asks Jules a highly technical question. Jules was not sure of the answer to the question, what should Jules do to overcome this situation?

- A. Give a quick generic answer and move immediately into the next section
- B. Pretend to know the answer, but defer the question until the end of the course
- C. The instructor should explain that the question is beyond the scope of the course
- D. Appreciate the student for raising the question and admit that he is not sure of the

answer but ensure that the doubt would be resolved the next day of the class

**Answer: C**

**Question No : 7**

As an instructor it is very important that you demonstrate excellent personal self-esteem. Select two ways of demonstrating this in class:(Select two)

- A. Purchase the students pizza on the first day of class.
- B. Allow for positive differences of opinion within the classroom.
- C. Ask overhead questions.
- D. Invite and be open to having students share experiences that may be different from the instructors.
- E. Ask directed questions.

**Answer: C,D**

**Question No : 8**

What is the PRIMARY reason for using a variety of media in a presentation?

- A. To confirm effectiveness of course design
- B. To enhance instructor credibility
- C. To demonstrate subject matter expertise
- D. To receive favorable evaluations from the student
- E. To maintain learner attention and interest

**Answer: E**

**Question No : 9**

To achieve the Certified Ethical Hacker Certification, you must pass the following exams:

-  Ethical Hacking and Counter measures

What is the exam code for the above title?

- A. EC0-212
- B. 312-34
- C. 212-45
- D. 312-89
- E. 312-50

**Answer: E**

**Question No : 10**

The main reason an Instructor uses questions, restates information, and uses media is to amplify the following:

- A. To clarify and make sure leaning objectives are met
- B. To meet the learning needs of the students.
- C. To make sure students can use new skills in the field.

**Answer: A**

**Question No : 11**

Which one of the following is a CORRECT statement about using viewgraphs,slides, overheads, or transparencies?

- A. Presenters should keep their eyes on their slides to make certain they do not forget any points.
- B. Viewgraphs, overheads, or transparencies should be read.
- C. Viewgraphs, slides, overheads, or transparencies should be simple and should use bullet statements whenever possible.
- D. There should be a minimum of eight points on viewgraphs, overheads, or transparencies.
- E. There is NO need to cover every point on viewgraphs, overheads, or transparencies.

**Answer: C**

**Question No : 12**

Joe is a student who often asks questions that are NOT directly related to the topic. It is

beginning to annoy you and the other students, what is the proper way to handle the above situation?

- A. Criticize Joe in front of the class.
- B. Answer Joe's question immediately after he asks it.
- C. Offer to discuss Joe's questions with him after class.
- D. Privately criticize Joe for asking unrelated questions.
- E. Ignore Joe's questions.

**Answer: C**

### **Question No : 13**

During the first lecture of the course. Steve responds to each of your questions and comments on all points. It causes you to lose your train of thought. Misbehavior also appears to bother the other students, but Steve is NOT aware of this. How should you handle the above situation?

- A. Privately ask Steve if he is aware how other students are responding to his behavior. Suggest modifications to his behavior.
- B. Publicly ask Steve if he is aware how other students are responding to his behavior and how « distracts your train of thought.
- C. Do NOT intervene. Steve paid for the course and has the right to behave any way he pleases.
- D. Publicly tell Steve how other students are responding to his behavior and how it distracts your train of thought.
- E. Fill out a counseling form on Steve and advise him of the consequences of continuing his behavior.

**Answer: A**

### **Question No : 14**

Which of the following can be done to help minimize distractions?

- A. Ensure learners know the rules for dress and conduct.
- B. Ensure exterior noises or interruptions are controlled as well as possible.
- C. Ensure learners know the schedule for breaks and meals.
- D. All of the above.

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