



Exam Code: 000-850

Exam Name: isries domino solution sales v5r3

Vendor: IBM

Version: DEMO

Part: A

1: A loyal IBM Lotus Domino for iSeries customer expresses concern about the future of Domino and the wisdom of continuing to use it. The customer has read several press articles and forum postings about Lotus Workplace strategy. They are wondering if they should migrate from Domino to Lotus Workplace on their iSeries now. Which of the following is the most appropriate response?

A. IBM does not plan on changing any part of the Domino architecture in the next version of Domino. The statements in the press regarding IBM's Lotus Workplace strategy and plans are accurate.

B. Lotus Workplace is a strategic IBM product family and if the customer believes it is right for their business, they can easily migrate their existing Domino 6 mail and calendar users now to Lotus Workplace 2.0 on their iSeries.

C. IBM is committed to supporting and advancing the Domino messaging and application deployment platform for years to come. Domino .NSF based applications will be preserved. When the customer is ready, they will be able to expand the collaborative capabilities of their Lotus investments by integrating them into Lotus Workplace.

D. IBM's current statement of direction is that Lotus Domino 7 is the last planned version of Lotus Domino and that customers should plan on migrating from Lotus Domino to Lotus Workplace before the end of 2006.

Correct Answers: C

2: Which of the following is a benefit of using IBM Lotus Domino replication?

A. Security protocols are not required when using replication.

B. Less disk space is required.

C. Replication supports a greater number of clients.

D. Any Domino application can be taken offline.

Correct Answers: D

3: An iSeries Lotus Domino customer is considering implementing WebSphere Portal. They indicate during a sales call that they have engineering product teams worldwide that have difficulty communicating. What additional Lotus product should be discussed?

A. IBM Lotus Instant Messaging and Web Conferencing (Sametime)

B. IBM Lotus Domino Document Manager Web Page Assembler

C. IBM WebSphere Development Studio Client (WDS)

D. IBM Lotus Domino Web Access client with Management Central

Correct Answers: A

4: An i820 customer is considering IBM Lotus Instant Messaging and Web Conferencing (Sametime) and would like a further explanation of why this is a good product. Which of the following will show them Instant Messaging and Web Conferencing and its business value?

A. Call an IBM SupportLine specialist.

B. Demonstrate IBM Instant Messaging and Web Conferencing Now on a laptop.

C. Call IBM Direct and ask for the Instant Messaging and Web Conferencing team.

D. Invite the customer to an online meeting on the Instant Messaging and Web Conferencing iSeries demo server.

Correct Answers: D

5: Which of the following are important for properly sizing an iSeries to run IBM Lotus Domino mail and calendaring?

A. Choice of client and CPW of iSeries model

B. Number of concurrent users and amount of L2 cache

C. Size of users' mail files and number of concurrent users

D. Default or customized mail template and number of user folders

Correct Answers: C

6: An i890 Enterprise Edition customer needs to support 10,000 IBM Lotus Domino 6 mail and application users. What Domino license(s) is/are required?

A. One Domino Enterprise Server license

B. One Domino Enterprise Server license for each Domino Partition

C. One Domino Enterprise Server license for each iSeries processor activated

D. One Domino Enterprise Server license plus an additional Mail Server license for each processor activated

Correct Answers: C

7: An IBM Lotus Domino 6.5 for iSeries customer wants to add a group of e-mail users who use Linux workstations. Which client software allows these users to work with their calendars offline?

A. IBM Lotus Notes Linux Connector

B. IBM Lotus Domino Web Access with the Mozilla browser

C. IBM Lotus Notes 6 for Linux client

D. IBM Lotus Notes with IBM Lotus Enterprise Integrator for Domino

Correct Answers: B

8: An eServer i5 520 customer plans to add e-mail, groupware, and collaboration software support for 200 users. Which of the following meets the requirement?

A. IBM Lotus Domino running on IXS

B. IBM Lotus Domino Web Access and IBM Lotus Workflow, both running on i5/OS

C. IBM Lotus Notes running on i5/OS and all attached PCs

D. IBM Lotus Domino running on i5/OS and IBM Lotus Notes running on all attached PCs

Correct Answers: D

9: A Microsoft Windows user mentions that every computer system, no matter which operating system, is vulnerable to viruses. What is an appropriate response that highlights the benefits of iSeries as an IBM Lotus Domino server?

A. OS/400 includes built in integrated security management capabilities that protect Domino objects from viruses.

B. Although viruses can be transported via Domino mail, there has been no known successful virus

attack against OS/400.

C.Because of the iSeries object-oriented architecture, Domino objects on iSeries are completely protected from virus attacks.

D.OS/400 antivirus software is available that will automatically detect and remove viruses from all OS/400 program and data objects including Domino objects.

Correct Answers: B

10: An i825 prospect is comparing IBM Lotus Domino on iSeries with Domino on Sun Solaris. Which of the following favors the iSeries?

A.iSeries supports more Lotus add-on products such as IBM Lotus Team Workplace (QuickPlace) than Sun does.

B.Domino on iSeries can use LPAR to separate Domino Mail and Application workloads.

C.Domino on iSeries allows sharing of resources, supports online backup, and reduces management activity.

D.Domino on iSeries is optimized for the Domino workload.

Correct Answers: C

11: Which IBM software solution provides a framework for high-volume, complex Internet transactions using Domino data?

A.Tivoli Storage Manager

B.IBM Lotus Domino Enterprise Connection Services

C.IBM Lotus Enterprise Integrator for Domino

D.WebSphere Application Server

Correct Answers: D

12: A distribution company with an iSeries running IBM Lotus Domino has 25 remote salespeople who require access to sales order information. The customer would like to provide access via Personal Digital Assistants (PDAs). Which of the following would fulfill this requirement?

A.IBM Lotus Instant Messaging Connect running on iSeries

B.IBM Lotus Team Workplace with Thin Client support on iSeries

C.Integrated xSeries Server with IBM Lotus Domino Everyplace

D.iSeries for Domino with at least 3100 MCU rating and iSeries Access

Correct Answers: C

13: Which of the following is an important competitive advantage of IBM Lotus Domino compared to Microsoft Exchange?

A.Lotus uses open standards and has a track record of investment protection.

B.Exchange only integrates with SQL server, while Domino integrates with DB2 or Oracle.

C.Domino offers the better application integration with Microsoft Windows Server 2003 and Microsoft Outlook.

D.Domino Passport licensing is simple and provides unlimited support for three years at no charge.

Correct Answers: A

14: Which of the following iSeries features enables multiple IBM Lotus Domino server instances on a single system?

- A.Domino server instances run in any IOP.
- B.Domino server instances run as an OS/400 subsystem.
- C.Domino server instances run in each logical partition.
- D.Domino server instances run in each processor.

Correct Answers: B

15: A customer requests a live demonstration of the IBM Lotus Instant Messaging and Web Conferencing (Sametime) online meetings function. Which of the following will allow the customer to see a live demonstration?

- A.Use the live demos link at the Lotus developerWorks Web site.
- B.Load the "i can do it" demo on the customer's machine.
- C.Install the Instant Messaging and Web Conferencing client on a PC and show the included demo.
- D.Use the Instant Messaging and Web Conferencing Demo Server "Chameleon" to show a live demo.

Correct Answers: A

16: Which of the following would be the best solution to propose for a customer who wants to run simple IBM Lotus Domino applications, Domino mail, and IBM Lotus Instant Messaging and Web Conferencing (Sametime) for 500 users?

- A.A 1-way i810 iSeries for Domino Server running three Domino partitions
- B.A 4-way i825 iSeries for Domino server, divided into three Logical Partitions (LPARS)
- C.A 1-way i810 iSeries for Domino Server running two Domino partitions plus an IXS to run Instant Messaging and Web Conferencing
- D.A 2-way i810 iSeries for Domino Server divided into two logical partitions (LPARS) plus an IXS to run Instant Messaging and Web Conferencing

Correct Answers: A

17: A customer has an eServer i5 570 with i5/OS and Linux LPARs. Which of the following iSeries HTTP servers can be used to serve IBM Lotus Domino 6 for iSeries content to the web?

- A.Domino 6 HTTP in a Linux LPAR
- B.IBM HTTP Server (original)
- C.IBM HTTP Server (powered by Apache)
- D.Apache Tomcat

Correct Answers: C

18: IBM Lotus Domino Web Access provides which of the following?

- A.Netscape mail users access to a Domino server
- B.Notes client access to Web pages on the Internet
- C.Access to calendaring and mail through a Web browser
- D.Web browser access to modify Domino applications

Correct Answers: C

19: An SMB iSeries customer wants to publish their DB2 parts catalog on the Web. They want non-technical people in their organization to be able to edit and update the catalog. Which of the following solutions will help the customer in this situation?

A. IBM Lotus Team Workplace (QuickPlace) and IBM Lotus Instant Messaging and Web Conferencing (Sametime)

B. WebSphere Express and IBM Lotus Notes

C. IBM Lotus Domino Access for Microsoft Outlook (iNotes)

D. IBM Lotus Domino and IBM Lotus Enterprise Integrator for Domino

Correct Answers: D

20: An iSeries customer has contract employees working on a two month project. The contract employees must communicate with regular employees and have access to project data but not other internal resources. Which product would meet this need?

A. IBM Lotus Instant Messaging and Web Conferencing (Sametime)

B. IBM Lotus Team Workplace (QuickPlace)

C. NetMeeting

D. WebSphere Everyplace Access for Domino

Correct Answers: B