



Vendor: IBM

Exam Code: 000-115

Exam Name: Storage Sales V2

Version: DEMO

1. Which of the following customer requirements is the TS7650G Gateway designed to address?

- A. latency across a long distance network
- B. high-speed backup of large video files
- C. improve the throughput of tape backups
- D. reduce cost and increase storage capacity utilization

Answer: D

2. Which of the following environments is most closely addressed by the N series N3600?

- A. a customer that requires block level storage
- B. a customer that requires CIFS and AIX NFS environments
- C. a customer that requires good scalability and performance
- D. a customer that needs to consolidate multiple storage controllers under a single interface

Answer: B

3. A small bio-tech company is interested in implementing an IBM System Storage solution. Which of the following tools can be used to help justify the cost of our solution to a customer?

- A. TCOnow!
- B. Disk Magic
- C. Capacity Magic
- D. System Storage Productivity Center (SSPC)

Answer: A

4. A customer is impressed with EMC's F.A.S.T. feature. Which of the following features of the Storwize V7000 competes with EMC's F.A.S.T.?

- A. FlashCopy
- B. Easy Tier
- C. Thin Provisioning
- D. External Virtualization

Answer: B

5. A non-IBM customer is thinking of changing storage vendors and has been impressed by the GUI from a competing vendor. This GUI is easy to use and allows the creation of virtual pools of storage across any product from that vendor's product line. How best should the sales specialist

respond?

- A. by positioning the XIV GUI
- B. by positioning the latest SVC GUI
- C. by promoting special incentives for new IBM customers
- D. by challenging the capability of the other vendor's GUI

Answer: B

6. What is the appropriate EMC software to be compared with Tivoli Storage Productivity Center?

- A. PowerPath
- B. VisualSAN
- C. ControlCenter
- D. Storage Essentials

Answer: C

7. IBM ProtecTIER Appliance Edition v2.5 software loaded on the IBM TS7650 Appliance has been enhanced to support the OpenStorage (OST) API with which of the following applications?

- A. EMC Networker
- B. Symantec NetBackup
- C. CommVault Simpana 9
- D. eVault Backup Software

Answer: B

8. Which of the following products helps a customer identify a performance bottleneck?

- A. Tivoli Storage Manager
- B. Tivoli Storage Productivity Center for Disk
- C. Tivoli Storage Productivity Center for Data
- D. Tivoli Storage Productivity Center for Replication

Answer: B

9. A healthcare customer is not satisfied with the utilization of their heterogeneous storage devices. Which solution would improve the utilization of the customer's storage devices?

- A. Tivoli Storage Manager
- B. IBM SAN Volume Controller

- C. Tivoli Provisioning Manager
- D. Tivoli Storage Productivity Center

Answer: B

10. Which of the following features of Tivoli Storage Productivity Center is an enhancement to the Storwize V7000 GUI management system?

- A. provisioning
- B. capacity management
- C. performance analytics
- D. replication management

Answer: C

11. The customer has both AIX and Windows hosts and is complaining that their storage infrastructure is complex and distributed. They need to simplify backup and restore operations. What product should the storage specialist be prepared to discuss with them?

- A. Softek
- B. Tivoli Storage Manager FastBack
- C. Tivoli Storage Manager
- D. Tivoli Storage Productivity Center for Replication

Answer: B

12. A banking customer currently has a Microsoft Windows and Linux environment. They need file level access storage to share files across the Windows and Linux hosts. Which of the following offerings meets the customer's requirements?

- A. N3600
- B. DS3500
- C. DS5020
- D. Storwize V7000

Answer: A

13. With the IBM System Storage TS3500 Tape Library, what is the maximum number of expansion frames that can be attached to the base frame?

- A. 15

- B. 16
- C. 17
- D. 18

Answer: A

14. Which of the following are included with the built-in features of the IBM XIV Storage System?

- A. snapshots, deduplication, volume mirroring
- B. deduplication, thin provisioning, snapshots
- C. snapshots, remote mirroring, thin provisioning
- D. remote mirroring, thin provisioning, deduplication

Answer: C

15. Which of the following IBM System Storage products supports a maximum of 64 GB of cache in a standard dual controller configuration?

- A. XIV
- B. N3600
- C. DS8100
- D. DS5300

Answer: D

16. The IBM TS7680 ProtecTIER Deduplication Gateway for System z solution is designed to provide all of the following EXCEPT:

- A. ESCON attach to System z host
- B. in-line data deduplication performance
- C. up to 1 PB of raw storage scalability per Gateway
- D. clustering for higher performance and availability

Answer: A

17. What is the maximum number of small form factor (SFF) SAS drives supported by the IBM System Storage DS8800 storage enclosure?

- A. 12
- B. 16
- C. 20

D. 24

Answer: D

18. What types of host connectivity are available on the Storwize V7000?

- A. Fibre Channel and SAS
- B. Fibre Channel and iSCSI
- C. Fibre Channel, iSCSI and SAS
- D. Fibre Channel, iSCSI and InfiniBand

Answer: B

19. The TS7650G is a data deduplication server for open systems servers attached to storage environments over a _____.

- A. SAS connection
- B. SCSI connection
- C. iSCSI connection
- D. Fibre Channel (FC) connection

Answer: D

20. The IBM System Storage TS7650 ProtecTIER Appliance and Gateway solution is designed to address which customer requirement?

- A. latency across a long distance network
- B. high-speed backup of large video files
- C. increase levels of data protection with enterprise class data integrity
- D. improve backup and recovery operations without changing existing backup processes, procedures or policies

Answer: D