



Exam Code: 000-112

Exam Name: IBM Storage Sales 5000 V1

Vendor: IBM

Version: DEMO

Part: A

1: At the initial release, how many EXP810s can be attached to the DS5000?

- A.12
- B.14
- C.16
- D.32

Correct Answers: C

2: The Storage Manager for the DS4000 supports which expansion cabinet(s)

- A.EXP710
- B.EXP100
- C.EXP810
- D.Only A and C
- E.all the above

Correct Answers: E

3: Which IBM resource should be used to validate the results from a Disk Magic study PRIOR to presenting the final storage solution and pricing to a client?

- A.IBM Client Representative
- B.IBM Storage Sales Specialist
- C.IBM CompeteLine Representative
- D.IBM Field Technical Storage Specialist (Pre-Sales)

Correct Answers: D

4: What is the maximum number of redundant direct attached servers a DS5300 will support?

- A.8
- B.12
- C.16
- D.32

Correct Answers: A

5: It has been determined that all of the DS3000 products will provide a viable solution for a given customer. However, you know that the customer's key pain points are price and scalability. Given this scenario, which of the following is the best product given the customer's requirements?

- A.DS3200
- B.DS3300
- C.DS3400
- D.N3700

Correct Answers: B

6: Which of the following technical resources is designed to support IBM Business Partners in the positioning of IBM storage solutions?

- A.Your local IBM Storage Specialist

- B.IBM Techline
- C.TotalStorage Productivity Center
- D.Your IBM Field Technical Sales Specialist (FTSS)

Correct Answers: B

7: You have been asked to give a short presentation on Information Lifecycle Management. Which of the following is a key point to highlight during the presentation?

- A.Running Global Mirror for remote replication
- B.Archiving infrequently accessed data to less expensive storage
- C.Consolidating multiple storage controllers to one disk solution
- D.Migrating data to new tape technology to increase library capacity

Correct Answers: B

8: A hospital has multiple DS4300s with a total of 125TB of storage capacity. Which of the following IBM System Storage products would allow them to replace the current storage, increase their performance and still allow them room to grow at the lowest cost?

- A.DS4200
- B.DS4700
- C.DS5100
- D.DS5300

Correct Answers: C

9: The value propositions the DS5000 emphasizes are:

- A.Performance/Scalability/Investment Protection
- B.Performance/Availability/ Investment Protection
- C.Scalability/ Availability/ Investment Protection
- D.Serviceability/ Performance/ Investment Protection

Correct Answers: A

10: A healthcare customer would like to maximize the capacity utilization of their DS5000 and EMC CX3-20 storage devices. Which of the following solutions should the IBM storage specialist recommend to help them better provision their storage on demand?

- A.Tivoli Storage Manager (TSM)
- B.IBM SAN Volume Controller (SVC)
- C.IBM TotalStorage Productivity Center (TPC)
- D.IBM System Storage Multilevel Grid Access Manager Software

Correct Answers: B

11: Which of the following implements "in-band" storage virtualization technology via an appliance?

- A.EMC (Invista)
- B.Cisco MDS 9513
- C.DS5300 with IBM Commonstore
- D.IBM (SAN Volume Controller)

Correct Answers: D

12: In order to mirror data over a typical WAN using the Enhanced Remote Mirroring premium feature, which of the following devices needs to be provided as part of the overall solution?

- A.FC to IP router
- B.N5600 G20
- C.x3650
- D.SCSI to fibre channel bridge

Correct Answers: A

13: For development purpose a customer will have to reset and reconstruct his storage device. What advantage does IBM storage have over AMS from HDS?

- A.HDS can only rebuild one drive at a time
- B.They do not implement RAID6 technology
- C.AMS doesn't support failover
- D.AMS implement loop switches on controllers

Correct Answers: A

14: The initial meeting with a large customer's IT team made it clear that they are experiencing storage performance problems. Which of the following should be used to help evaluate their storage performance?

- A.IBM Disk Magic for Windows
- B.IBM Tivoli Storage Manager
- C.IBM Capacity Magic for Windows
- D.IBM TotalStorage Productivity Center

Correct Answers: D

15: A company currently has Microsoft Windows and UNIX servers running various applications. They are looking for a cost effective 10 TB storage solution that includes a mirrored site 2.5 miles (4 km) to meet their requirements of at least a tier 6 disaster recovery plan. Which of the following solutions should be recommended?

- A.Two IBM SAN Volume Controller clusters running FlashCopy and Metro Mirror
- B.Two IBM System Storage DS5100 storage servers running FlashCopy and Volume Copy
- C.Two IBM System Storage DS5300 storage servers running FlashCopy and Metro Mirror
- D.Two IBM System Storage DS5100 storage servers running FlashCopy and Enhanced Remote Mirror

Correct Answers: D

16: What is one of the strongest characteristics surrounding DS5000 adaptability?

- A.Capacity Adaptability
- B.Interface Adaptability
- C.Configuration adaptability
- D.all of the above

Correct Answers: D

17: The four components of the information infrastructure are Information Security, Information Compliance, Information Retention and _____?

- A.Information Availability
- B.Information Flexibility
- C.Information Adaptability
- D.Information Accountability

Correct Answers: A

18: How many FC host interfaces are supported on the DS3300?

- A.0
- B.3
- C.6
- D.8

Correct Answers: A

19: A customer wants to finance a purchase of a DS5300 disk system. Where would the business partner go to get information on financial offerings?

- A.IBM Lease Plan
- B.IBM Sales Manual
- C.IBM Global Financing Section in PartnerWorld
- D.IBM Project Financing intranet page

Correct Answers: C

20: The types of applications that run best on DS5000 with Fibre Channel drives?

- A.Streaming video
- B.Transactiona
- C.Document imaging
- D.Backup and recovery

Correct Answers: B