

Ensurepass.com Easy Test! Easy Pass!



Vendor: Cisco

Exam Code: 646-276

Exam Name: Selling Cisco Unified MeetingPlace Solutions
(SMPS)

Version: DEMO

QUESTION 1

A global group of specialized companies employ collaboration services to form a chain to increase their strategic offerings. What is this called? Select the best response.

- A. globalization
- B. atomization
- C. focalization
- D. specialization

Answer: B

QUESTION 2

Which two business patterns are the strongest indicators of a need for a collaboration solution? (Choose two.) Select 2 response(s).

- A. Parts suppliers are involved in the design process.
- B. Branch offices regularly receive product briefings.
- C. Management teams often travel.
- D. Development teams are geographically dispersed.

Answer: AD

QUESTION 3

BikeMaster is a growing high-end bicycle manufacturer. Which question is recommended as a first attempt to expose their need for a collaboration standard? Select the best response.

- A. Which collaboration tools do BikeMaster's suppliers use?
- B. What tool is BikeMaster's main competitor using for collaboration software?
- C. What are the steps of the BikeMaster product development cycle?
- D. Which international standards bodies must BikeMaster adhere to?

Answer: C

QUESTION 4

Which question would most likely be spoken by a prospect ready for Cisco Unified MeetingPlace? Select the best response.

- A. How do I expand text messaging with customers?
- B. How do I expand video conferencing?
- C. How do I expand online product demonstrations?
- D. How do I expand voicemail in the call center?

Answer: C

QUESTION 5

A company needs to share product schematics for a highly sensitive product under design. Which factor indicates that Cisco Unified MeetingPlace is a good solution? Select the best response.

- A. There is little network bandwidth available to accommodate schematic viewing.
- B. The schematics are highly sensitive and must be shared behind the firewall.
- C. The schematics must be annotated during the meeting.
- D. There must be a signoff on the schematics during meetings.

Answer: B

Ensurepass.com Members Features:

1. Verified Answers researched by industry experts.
2. Q&As are downloadable in PDF and VCE format.
3. 98% success Guarantee and **Money Back** Guarantee.
4. Free updates for **180** Days.

View list of All Exam provided:

<http://www.ensurepass.com/certifications?index=A>

To purchase Lifetime Full Access Membership click here:

<http://www.ensurepass.com/user/register>

Valid Discount Code for 2014: SFOH-FZA0-7Q2S

To purchase the HOT Exams:

<u>Cisco</u>		<u>CompTIA</u>		<u>Oracle</u>	<u>VMWare</u>	<u>IBM</u>
<u>100-101</u>	<u>640-554</u>	<u>220-801</u>	<u>LX0-101</u>	<u>1Z0-051</u>	<u>VCAD510</u>	<u>C2170-011</u>
<u>200-120</u>	<u>640-802</u>	<u>220-802</u>	<u>N10-005</u>	<u>1Z0-052</u>	<u>VCP510</u>	<u>C2180-319</u>
<u>300-206</u>	<u>640-816</u>	<u>BR0-002</u>	<u>SG0-001</u>	<u>1Z0-053</u>	<u>VCP550</u>	<u>C4030-670</u>
<u>300-207</u>	<u>640-822</u>	<u>CAS-001</u>	<u>SG1-001</u>	<u>1Z0-060</u>	<u>VCAC510</u>	<u>C4040-221</u>
<u>300-208</u>	<u>640-864</u>	<u>CLO-001</u>	<u>SK0-002</u>	<u>1Z0-474</u>	<u>VCP5-DCV</u>	<u>RedHat</u>
<u>350-018</u>	<u>642-467</u>	<u>ISS-001</u>	<u>SK0-003</u>	<u>1Z0-482</u>	<u>VCP510PSE</u>	<u>EX200</u>
<u>352-001</u>	<u>642-813</u>	<u>JK0-010</u>	<u>SY0-101</u>	<u>1Z0-485</u>		<u>EX300</u>
<u>400-101</u>	<u>642-902</u>	<u>JK0-801</u>	<u>SY0-301</u>	<u>1Z0-580</u>		
<u>640-461</u>	<u>700-302</u>			<u>1Z0-820</u>		

